Never underestimate the power you have to change your world



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## Categories?

Let's start by imagining our nation the day after the election. Half the people party; their candidate won. The other half mourn; their candidate lost.

Is this what we want?

Do we really want to divide our nation into winners and losers?

Do we really want to force others to lose so we can win?

Is that who we are?

I don't think so.

Let's imagine a different outcome. The election is over, and everyone is happy, because every voter wins.

Impossible? Maybe. But then again, maybe not.

It all depends on whether we're willing to think outside the box. What if we woke up tomorrow and there were no political parties?

No Democrat.

No Republican.

No red state.

No blue state.

No liberal.

No conservative.

What if we were all just people?

What would we discover about one another?

Suppose we could reboot without all the baggage in our brains. Who knows?

We might actually like each other.

Maybe we aren't as far apart as we think we are.

Three hundred million people call America home.

There's something wrong with a system where a presidential election becomes a choice of the lesser of two evils.

Instead, it should be a tough choice among our favorite leaders.

We should want to vote for everybody on the ballot.

Where are those candidates?
Why can't we find them?
And how did we create a system
that divides the country
into winners and losers every election day?
Why can't we all be winners?

Right now, when someone gets elected, half the country parties while the other half feels as though doom itself has fallen upon our nation.

Whoa!

We gotta find a better way of coming to a consensus than that. Elections are not wars that are won or lost. Elections should be opportunities for all of us to be heard

and every person to be validated.

It's possible you know.

We just need to change the way we think. And we need to find a way to listen.

Every person has a story. What would happen if we listened to those stories?

What would we discover?

Suppose we listened to the quiet people who don't do bumper stickers or political posts on Facebook but have much to add to the conversation.

What if we welcomed them into the conversation? What if we gave them a voice?

The way we have the conversation is just as important as the point we want to make.

The louder one talks the less we hear.

If we don't care about each other, we cannot have a conversation. If we don't respect one another, we cannot have a conversation. If we won't understand each other, we cannot have a conversation. If we don't trust one another, we cannot have a conversation.

Political debate without care without respect without understanding without trust is pointless.
It gets us nowhere.

Change the culture first; politics will follow.

Suppose you and I
were locked in a prison cell, and
we had three days to learn
how to understand,
care about,
trust and
respect each other.
If we succeed,
the door opens
and we walk into heaven.
If we fail,
the floor vanishes,
and we fall into hell.
Could we do it?
Would we do it?

Don't we create our own heaven or hell here on earth by the way we treat one another? The campus protests of the 1960s need not set the tone for national dialogue today.

We went through a troubled time.

But we grew up.

Standing across from each other and shouting is so *yesterday*.

Couldn't we sit down, invite one another to pull up a chair, share a cup of coffee, and listen?

What I'm talking about here is a change in mindset.
Instead of pointing in every direction and finding enemies, let's look around and find friends.

Some say we must compromise.

I'm not so sure.
When we compromise,
don't we both lose
something?
Doesn't everybody feel
just a little bit cheated?

What if we kept talking and listening and thinking until we came up with a creative alternative that everyone likes.

We can do that you know if we stop caring who gets the credit, who gets to be in charge, and what's in it for me. Instead, we focus our care on what's best for everybody.

If everybody wants what's best for everybody, then everybody wins. What if
we changed the way
we elect our president
and our other political leaders?

Suppose instead of two political parties at war with one another, we identified leaders who want the best for everybody.

What if, in the case of a Presidential election, we narrowed it down to the ten leaders America likes the best? At the voting booth you get to rank them: your first choice, your second choice, and so on, for as many as you wish to vote for.

If your first choice doesn't get enough votes then your vote gets transferred to your second choice and so on.

In this way, almost everybody wins. When the constitution was written, we didn't have the technology to do that.

Now we do.

This system—
sometimes called
ranked choice voting,
instant-runoff voting
transferable voting,
or preferential voting—
may also help us decide critical issues
where every American
should have a voice.<sup>1</sup>

<sup>1</sup> For more information, see http://youtu.be/s7tWHJfhiyo, http://youtu.be/3Y3jE3B8HsE, http://youtu.be/l8XOZJkozfI

I'm not a Democrat, and I'm not a Republican. I'm not conservative, I'm not liberal, and I'm not centrist. I don't do categories. Categories divide. Leaders unite.

You're you.
I'm me.
If we listen to each other long enough, we'll discover
what we have in common
is far more important
than what we don't.

Seesawing back and forth between Democrats and Republicans does nothing to move our country forward. All it does is pit one half the country against the other half. If the only way to win is to make half the country lose, have we really won? As Jim Rohn once said, "There's just one problem with trying to sink half the ship ... guess what happens to your half." Leadership moves the country forward leaders who care about all the people, not just the ones who vote for them.

What if we stopped keeping score? Who cares whether a solution is a Democrat idea or a Republican idea or a Libertarian idea or whatever? What if public servants stopped serving a political party and just served the public?

## Thinking outside the box

The health of a nation is determined by how those who have power treat those who have none.

I dream of a nation where the rich, the poor, and the middle class take the time to listen to one another, understand one another and learn from one another.

Don't underestimate what the poor have to offer. Their life experiences give them perspective that a middle class or rich person may never have.

Some people want to

stick it to the rich.

But, hey, if we got honest, wouldn't all of us like to be rich?

I dream of a nation where we're honest enough to admit that something isn't working and brave enough to try something else.

For example, our war on poverty how are we doing? Not so good.

The government gives out welfare benefits. For some, this is a life saver—literally. For others, this is the cause of great resentment. They believe their hard work is going to prop up those who are too lazy to work. Is that belief true and accurate? Maybe not, but one thing is clear: The current system is not getting people out of poverty.

We've created a system where welfare workers have zero motivation. to lift their clients out of poverty. If they do, they get lifted right out of a job. In addition, for many people on welfare, making more money actually lowers their standard of living because of the loss of food stamps, earned income credit. health care benefits, Pell Grants and so on. Instead of ridding ourselves of poverty, we've erected a wall around poverty that keeps people in who want to get out. The harder they work, the less money they have.

Would you work overtime in order to get a smaller paycheck? Would you double your hours at work in order to get half a paycheck?

Think about that.
For a middle class or rich person the harder you work, the more money you have.
But for many poor people, the harder they work, the less money they have.

How do we solve this?
We begin with respect.
People in poverty deserve
to be treated with respect
just like anybody else.
They need to be listened to.
Their voices need to be heard.
They have something of value
to offer.

Why would we assume that just because people are poor they don't have anything to teach us? In the process of listening,
I think we'll discover
one size does NOT fit all
when it comes to lifting people
out of poverty.
Every family is different,
and the needs of each individual
should be taken into account.

Before you turn the page, I need to ask:
Are you willing to think outside the box?

Consider this:
Who knows the most about making money—the rich, the poor, or the middle class?

What if it was in the financial interest of the rich to teach the poor how to make money?

What if, for example, a rich person got a tax rebate for every family s/he lifts out of poverty? Doesn't that make more sense than the government spending all its money trying to prevent welfare fraud?

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